Vendor MARKETPLACE

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WHERE OPPORTUNITY BEGINS

AAOE ANNUAL CONFERENCE Dallas

AAOE 2021
Annual Conference Highlights

October 29 – November 1, 2021

Dallas, Texas

2021 Sponsors

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HCP HEALTHCARE COMPLIANCE PROS

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BLUE RIDGE IMAGING TECHNOLOGIES

FUJIFILM Value from Innovation

NUANCE

rater8 Reputation Management Practice Improvement

experian health

SYNERGEN Health Ensuring Financial Success

KRIEG DEVAULT

sharecare

HealthMe

Make Valuable Connections in Dallas!

At the AAOE 2021 Annual Conference you will…

Tie up loose ends

Do you have purchasing needs for your practice you need to fill? With so many companies offering similar yet different products or services, how do you know which one is right for your practice?

Before you head to the Annual Conference, decide what your most needed purchasing needs are in order to focus your efforts. Read through product and service categories of this mailer to help identify which exhibitors offer the product or service you need. Plan to connect with your chosen vendors onsite during the conference.

Get Underway

Finding the right industry vendors can be difficult - unless you know where to look. We've simplified discovering options for the systems and products you need, making the process a lot more fun!

We're bringing together more than 100 industry vendors in the Exhibit Hall at the Annual Conference. It's like an open marketplace where you can shop for almost any product or service that suits your practice's needs – all under one roof!

AAOE continues to plan an in-person conference in Dallas with your safety in mind. All guidelines from the CDC, Texas, and Dallas will be followed.

AAOE Certified HIPAA Compliance Professional Certification

The American Alliance of Orthopaedic Executives, has developed, in partnership with Healthcare Compliance Pros, the AAOE Certified HIPAA Compliance Professional (O-CHCP) Certification

The O-CHCP certification is intended for orthopaedic officers and administrators who want to know the What, Where and Why of HIPAA and its application within their healthcare organizations.

This enhanced program is updated every year and includes changes and regulatory guidance. Re-certification must be completed annually to ensure that all O-CHCP professionals have the latest information and training. Materials are self-paced and include case studies and scenarios to enhance real-world application.

EDUCATION ON THESE KEY ELEMENTS:

- HIPAA Privacy
- Patient Rights
- Uses and disclosures
- HIPAA Security
- Security Risk Analysis
- Risk Management
- Breach Determination
- Business Associates

AAOE
American Alliance of Orthopaedic Executives

HCP
HEALTHCARE COMPLIANCE PROS

Vendors Include

- Allscripts
- Coding Network, LLC (The)
- Compulink Healthcare Solutions
- Coronis Health
- Dedicated IT
- ERDMAN
- EXOS
- Experian Health
- Fidia Pharma
- FUJIFILM Healthcare Americas
- Global Healthcare Alliance, Inc.
- Global Health Resources
- Healthcare Compliance Pros, Inc.
- Healthcare Information Services, L.L.C.
- Health iPass
- Innovative Therapy Concepts
- Konica Minolta Healthcare
- Kyruus, Inc
- MEDSTRAT
- Merchants' Credit Guide Co
- Millennia Patient Services
- Modernizing Medicine
- rater8
- Reliable IT Healthcare
- RevSpring
- Samsung
- Select Ortho
- Simple Interact
- SocialClimb
- Trident Medical Health
- Updox and AlertMD

Speed Meetings

6

"I highly recommend the vendor speed meetings because of the efficiency, the cost savings, and the ability to learn about new products quickly and in a one-on-one setting. If you have not participated, you should definitely give this venue a try. Well worth your time and effort!"

— JIM KIDD,CMPE, CEO
at Advanced Bone and Joint

Sign up for pre-scheduled and obligation-free appointments with participating exhibitors based on what your practice needs but also our attendees favorite – finding products and services you didn't even know you needed!

1-3 Physicians

If your application is approved for the Speed Meetings Program, you will receive:

- 2 complimentary hotel nights at the Sheraton Hotel Dallas.
- Free 2021 Annual Conference registration.
  - Will be refunded on Friday, October 29, 2021, upon attending all scheduled Speed Meetings.
- Free 2021 Annual Conference Pre-Conference Session recorded content.

4-7 Physicians

If your application is approved for the Speed Meetings Program, you will receive:

- 2 complimentary hotel nights at the Sheraton Hotel Dallas.
- $200 off 2021 Annual Conference registration.
  - $200 will be refunded on Friday, October 29, 2021, upon attending all scheduled Speed Meetings.
- Free 2021 Annual Conference Pre-Conference Session recorded content.

8+ Physicians

If your application is approved, you will receive:

- 1 complimentary hotel night at the Sheraton Hotel Dallas.
- $100 off 2021 Annual Conference registration.
  - $100 will be refunded on Friday, October 29, 2021, upon attending all scheduled Speed Meetings.
- Free 2021 Annual Conference Pre-Conference Session recorded content.

Friday, October 29
8:00 am – 10:15 am

Sign up for Speed Meetings with vendors for a quick exploration of products and services from top companies that could make YOUR business the best it can be.

You will be scheduled with participating company representatives based on your purchasing needs but without obligation. And, because each 6-minute meeting is timed, when the bell chimes it's time to move on to the next. No time for awkward small talk. It's all about business.

Speed meetings take place early Friday morning, giving you the rest of the conference to attend educational sessions and networking events.

FREE

Are you eligible for FREE Conference Registration?

Speed meeting participants are eligible for significant conference discounts based on practice size. **Apply now at: http://aaoe.net/speedmeetinginterest**

Puppy Petting

Puppy Petting in the Exhibit Hall:

What's better than a break with a cute and cuddly puppy? Head to the front of the Exhibit Hall, near the escalators, to hold, play with, and pet several rescue puppies and dogs looking for their forever home. But be warned, they might steal your heart!

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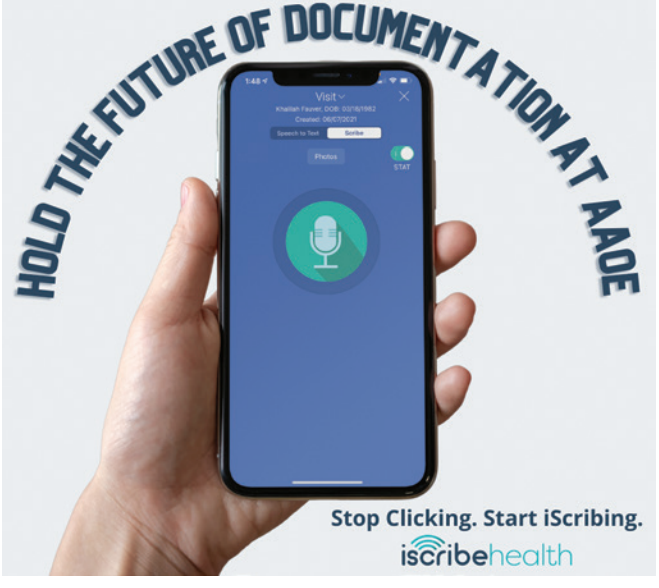


DON'T SELL YOUR PRACTICE...

Without Expert Representation

- This is likely a **once in a lifetime event** for practice owners
- Selling is a **very complex and time consuming process**
- **Representing your best interests**, ensuring the best possible results
- Successfully completed **300 Practice, ASC & Real Estate Transactions**

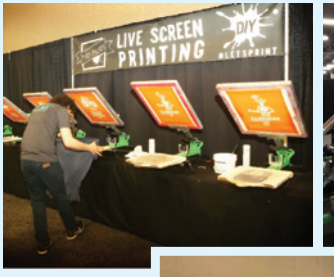
ASCs Inc.

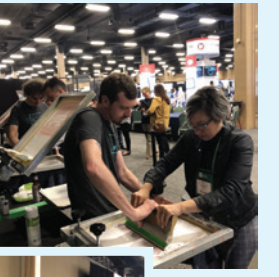
(203) 733-8818
info@ascs-inc.com
www.ASCs-Inc.com

Shirt Printing

Live T-Shirt Printing

If you've never seen a screen-printing setup, it's pretty darn cool! Choose a design and print your very own t-shirt all while networking throughout the process. A fun and unique experience!





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Stand Apart with Weight Bearing CT

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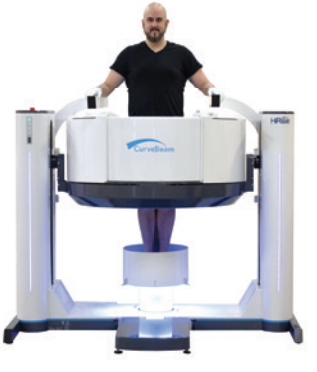

www.curvebeam.com

ECS
Expedited Credentialing Services, LLC

Exibitors by Category

ARC – Accounts Receivable/ Collection Services

- ARS Collections
- Coronis Health
- Enter Health
- Healthcare Information Services, LLC
- Infinx
- Merchants' Credit Guide Co.
- Metrix RCM, LLC
- tsi (Transworld Systems)

BI - Billing

- BREG, Inc.
- Coronis Health
- DocRX
- Enter Health
- Global Healthcare Resource
- Health iPASS
- Healthcare Information Services, LLC
- HealthMe
- Infinx
- Innovative Therapy Concepts
- InSync Healthcare Solutions
- Metrix RCM, LLC
- Millennia Patient Services
- RevSpring
- Trident Medical Group
- tsi (Transworld Systems)

CA – Coding Audit

- Coding Network, LLC (The)
- Coker Group
- Coronis Health
- DoctorsManagement
- Global Healthcare Resource
- Healthcare Information Services, LLC
- Infinx

CH – Computer Hardware

- Dedicated IT
- Reliable IT Healthcare

CS – Computer Software

- 1st-Dragon/CME
- CaseCTRL
- Clearwave
- Cuattro, LLC
- Dedicated IT
- Enter Health
- e-Request LLC
- Healthcare Compliance Pros, Inc.
- Keona Health
- Konica Minolta Healthcare
- Kyruus, Inc
- rater8
- Reliable IT Healthcare
- SocialClimb
- Surgimate
- TheraOffice
- Trend Medical
- Updox and AlertMD
- VerityStream
- White Plume Technologies

DA - Data Analytics

- AmerisourceBergen
- Care XM
- Coverys
- Konica Minolta Healthcare
- Kyruus, Inc
- Millennia Patient Services
- Reliable IT Healthcare
- RevSpring
- Rivet Health
- Sharecare
- White Plume Technologies

DEV – Devices

- BREG, Inc.
- Cuattro, LLC
- Fidia Pharma
- FUJIFILM Medical Systems USA, Inc.
- MANAMED
- Precision Medical Products
- RevSpring

DI – Diagnostic Equipment

- Blue Ridge Imaging
- Technologies
- Captive Radiology
- CurveBeam
- Esaote North America
- FUJIFILM Healthcare Americas
- FUJIFILM Medical Systems USA, Inc.
- Konica Minolta Healthcare
- MEDSTRAT
- Samsung

EDU – Education (Patient & Physician)

- Coding Network, LLC (The)
- Coverys
- Healthcare Compliance Pros, Inc.
- Ideal Protein of America
- SpineSearch LLC

EHR/EMR – Electronic Health/ Medical Records

- 1st-Dragon/CME
- Allscripts
- athenahealth
- Compulink Healthcare Solutions
- DeliverHealth
- Exscribe, Inc.

- InSync Healthcare Solutions
- iScribe Health
- Modernizing Medicine
- Nextech
- NextGen Healthcare
- Phoenix Ortho
- TheraOffice
- WELL Health, Inc.

FIN – Financial Planning/ Investments

- Montecito Medical
- OJM Group
- SIB Fixed Cost Reduction
- Truist Medical Specialty Group

FP – Facility Planning

- BBL Medical Facilities
- ERDMAN
- Marasco & Associates – Healthcare Architects
- Somerset CPAs and Advisors

HIT – Health Information Technology

- 1st-Dragon/CME
- athenahealth
- Availity
- Care XM
- Coker Group
- Dedicated IT
- Efferent
- e-Request LLC
- FUJIFILM Healthcare Americas
- Health iPASS
- iScribe Health
- Keona Health
- Konica Minolta Healthcare
- Kyruus, Inc
- MD Clarity
- MedEvolve
- Nuance
- Radix Health
- Reliable IT Healthcare
- Robin Healthcare
- Samsung
- SocialClimb

JOB – Job Placement Services

- Cross Country Healthcare
- Integrity Rehab Group
- SpineSearch LLC

MI – Medical Insurance

- Coverys
- Expedited Credentialing Services, LLC
- Flexion Therapeutics, Inc.
- IMA
- MD Clarity
- Metrix RCM, LLC

MK – Marketing Services

- Call Box
- Captive Radiology
- CaseCTRL
- Cross Country Healthcare
- HealthMe
- Intellisound, Inc
- Intrepy
- P3 Practice Marketing
- Scorpion
- Simple Interact
- SocialClimb
- Updox and AlertMD
- Venel

MRI – Magnetic Resonance Imaging

- Captive Radiology
- Esaote North America
- FUJIFILM Healthcare Americas
- MetisMD
- MXR Imaging
- Radsource

MS – Medical Supplies

- AmerisourceBergen
- Black ROCC
- Blue Ridge Imaging Technologies
- CuraScript SD
- DeRoyal
- DocRX
- Henry Schein Medical
- Precision Medical Products

O – Orthoses

- Black ROCC
- DeRoyal
- MANAMED
- Trend Medical

OM – Office Management

- Allscripts
- Call Box
- Care XM
- Clarus Healthcare
- Clearwave
- DJO Global
- EmployerESources.com
- Exscribe, Inc.
- Flexion Therapeutics, Inc.
- Intellisound, Inc
- Montecito Medical
- Phreesia
- Rivet Health
- Simple Interact
- Updox and AlertMD

P – Prostheses

- MANAMED

PACS – Picture Archiving & Communication System

- Blue Ridge Imaging Technologies
- Efferent
- FUJIFILM Medical Systems USA, Inc.
- MXR Imaging
- PaxeraHealth Corp.
- Radsource

PE – Patient Engagement

- CaseCTRL
- Clearwave
- DeliverHealth
- DJO Global
- ERDMAN
- e-Request LLC
- Global Healthcare Resource
- Health iPASS
- HealthMe
- Intrepy
- Keona Health
- Kyruus, Inc
- MD Clarity
- Millennia Patient Services
- Modernizing Medicine
- MyHealthDirect/Experian Health
- Nextech
- Nuance
- P3 Practice Marketing
- PaxeraHealth Corp.
- Phreesia
- Precision Medical Products
- Radix Health
- rater8
- RevSpring
- Sharecare
- Simple Interact
- Venel
- WELL Health, Inc.

PH – Pharmaceuticals

- AmerisourceBergen
- CuraScript SD
- DocRX
- Fidia Pharma
- Flexion Therapeutics, Inc.
- Trident Medical Group

PM - Practice Management

- WELL Health, Inc.
- 20Lighter
- Allscripts
- athenahealth
- CaseCTRL
- Coker Group
- Compulink Healthcare Solutions
- DeRoyal
- DJO Global
- DoctorsManagement
- Efferent
- EmployerESources.com
- Exscribe, Inc.
- Flexion Therapeutics, Inc.
- Healthcare Compliance Pros, Inc.
- Henry Schein Medical
- Innovative Therapy Concepts
- InSync Healthcare Solutions
- MedEvolve
- Modernizing Medicine
- Nextech
- NextGen Healthcare
- Nuance
- OJM Group
- Ossur Americas
- Somerset CPAs and Advisors
- Surgimate
- TheraOffice

PML – Professional Malpractice Liability Insurance

- Black ROCC
- IMA
- Truist Medical Specialty Group

PR – Physician Recruitment

- Cross Country Healthcare
- SpineSearch LLC

PT – Physical Therapy

- EXOS
- Innovative Therapy Concepts
- Integrity Rehab Group
- TheraOffice

RC – Remote Coding

- Coding Network, LLC (The)
- White Plume Technologies

RCM – Revenue Cycle Management

- 20Lighter
- Allscripts
- athenahealth
- Availity
- Black ROCC
- Clearwave
- Compulink Healthcare Solutions
- Coronis Health
- DeRoyal
- DoctorsManagement
- Enter Health
- Expedited Credentialing Services, LLC
- Global Healthcare Resource
- Health iPASS
- Healthcare Information Services, LLC
- Infinx
- InSync Healthcare Solutions
- Integrity Rehab Group

- MD Clarity
- MedEvolve
- Medical Business Bureau Inc
- Merchants' Credit Guide Co.
- Metrix RCM, LLC
- Millennia Patient Services
- Modernizing Medicine
- NextGen Healthcare
- Ossur Americas
- Phreesia
- Radix Health
- Robin Healthcare
- Sharecare
- Somerset CPAs and Advisors
- SYNERGEN Health
- Trend Medical
- Truist Medical Specialty Group
- tsi (Transworld Systems)
- VerityStream
- White Plume Technologies

REHB – Rehabilitation & Exercise Equipment

- Henry Schein Medical
- Integrity Rehab Group

RIS – Radiology Information Systems

- MXR Imaging
- PaxeraHealth Corp.
- Radsource

RM - Reputation Management

- Intrepy
- P3 Practice Marketing
- Radix Health
- rater8
- Simple Interact
- SocialClimb
- Venel

ROI – Release of Information

- e-Request LLC
- MediCopy Services, Inc
- RSS Medical

ROI – Release of Information

- Sharecare

RV - Revenue Consulting

- HealthMe
- Ossur Americas
- Trident Medical Group
- Truist Medical Specialty Group

SCC – Surgery Center Consultant

- ERDMAN
- Marasco & Associates – Healthcare Architects
- Practice Partners in Healthcare

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$101,220

per provider

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Exhibitors

SE – Surgical Equipment
- Henry Schein Medical

SG – Soft Goods/Supports
- DJO Global
- MANAMED
- Precision Medical Products
- Trend Medical

TCOM – Telecommunications
- Call Box
- Care XM
- Intellisound, Inc
- Updox and AlertMD
- WELL Health, Inc.

TRAD – Teleradiology
- MetisMD
- ProScan Reading Services

TS – Transcription Service
- 1st-Dragon/CME
- DeliverHealth
- iScribe Health
- Robin Healthcare

VB – Value Based Care
- 20Lighter
- AmerisourceBergen
- Coker Group
- Coverys
- Harvard Medtech
- Nuance

WEB – Website Design & Hosting
- Intrepy
- P3 Practice Marketing
- Venel

XRAY – X-Ray
- Blue Ridge Imaging Technologies
- Captive Radiology
- Cuattro, LLC
- CurveBeam
- FUJIFILM Healthcare Americas
- FUJIFILM Medical Systems USA, Inc.
- MetisMD
- MXR Imaging
- Samsung

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Understanding complex needs in the
SURGERY SUITE

Exibitors by Name

- 1st-Dragon/CME
- 20Lighter

A

- Allscripts
- Allstate Medical
- AmerisourceBergen
- Aquity Solutions
- ARS Collections
- ASCs Inc.
- athenahealth
- Availity

B

- BBL Medical Facilities
- Black ROCC
- Blue Ridge Imaging Technologies
- BREG, Inc.

C

- Call Box
- Captive Radiology
- Care XM
- CaseCTRL
- Casetrax
- Clarus Healthcare
- Clearwave
- Coding Network, LLC (The)
- Coker Group
- Compulink Healthcare Solutions
- Coronis Health
- Coverys
- Cross Country Healthcare
- Cuattro, LLC
- CuraScript SD
- CurveBeam

D

- Dedicated IT
- DeliverHealth
- DeRoyal
- DJO Global
- DocRX
- DoctorsManagement

E

- Efferent
- EmployerESources.com
- Enter Health
- ERDMAN
- e-Request LLC
- Esaote North America
- EXOS
- Expedited Credentialing Services, LLC
- Exscribe, Inc.

PROTON PACS

Premium PACS performance.
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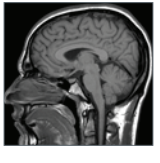

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ProtonPACS is offered by Radsource, a proven industry leader in MRI interpretation and PACS development.

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www.radsource.us

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Completely Customizable
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99%
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Exhibitors

F

- Fidia Pharma
- Flexion Therapeutics, Inc.
- FUJIFILM Healthcare Americas
- FUJIFILM Medical Systems USA, Inc.

G

- Global Healthcare Resource

H

- Harvard Medtech
- Health iPASS
- Healthcare Compliance Pros, Inc.
- Healthcare Information Services, LLC
- Healthmark Group
- HealthMe
- Henry Schein Medical

I

- Ideal Protein of America
- IMA
- Infinx
- Innovative Therapy Concepts
- InSync Healthcare Solutions
- Integrity Rehab Group
- Intellisound, Inc
- Intrepy
- iScribe Health

K

- Keona Health
- Konica Minolta Healthcare
- Kyruus, Inc

M

- MANAMED
- Marasco & Associates – Healthcare Architects
- MD Clarity
- MedEvolve
- Medical Business Bureau Inc
- MediCopy Services, Inc
- Meditech Equipment
- MEDSTRAT
- Merchants' Credit Guide Co.
- MetisMD
- Metrix RCM, LLC
- Millennia Patient Services
- Modernizing Medicine
- Montecito Medical
- MXR Imaging
- MyHealthDirect/Experian Health

N

- Nextech
- NextGen Healthcare
- Nuance

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nuance.com/AAOE

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O

- OJM Group
- Ossur Americas

P

- P3 Practice Marketing
- PaxeraHealth Corp.
- Paymerang
- Phoenix Ortho
- Phreesia
- Practice Partners in Healthcare
- Precision Medical Products
- Prescribe Fit
- ProScan Reading Services

R

- Radix Health
- Radsource
- rater8
- Reliable IT Healthcare
- RevSpring
- Rivet Health
- Robin Healthcare
- RSS Medical

S

- Samsung
- Scorpion
- Select Ortho
- Sharecare
- SIB Fixed Cost Reduction
- Simple Interact
- Smith & Nephew
- SocialClimb
- Somerset CPAs and Advisors
- SpineSearch LLC
- Surgimate
- SYNERGEN Health

T

- TheraOffice
- Trend Medical
- Triarq Health
- Trident Medical Group
- Truist Medical Specialty Group
- tsi (Transworld Systems)

U

- Updox and AlertMD

V

- Venel
- VerityStream

W

- WELL Health, Inc.
- White Plume Technologies

User Groups

Friday, October 29 from 10:45 a.m. - 12:00 p.m.

Allscripts®

Learn how a partnership between Allscripts and US Orthopedic Alliance is changing the future for small-to-medium sized orthopedic practices. Attendees will explore current market trends and learn how technology can help orthopedic practices remain independent and thrive in the new healthcare environment. **Register Here: Allscripts.com/AAOElunchandlearn2021**

NUANCE®

Join our exclusive Lunch & Learn during the AAOE Annual Conference, with Dr. Jared Pelo, FACEP, CMIO of the Dragon Ambient eXperience at Nuance, and a Nuance customer, as they discuss how to improve the patient experience with AI-powered technologies to enhance care, reduce burnout and protect revenue. **Register Here: nuance.com/AAOE2021**

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aaoe.net/2021annualconference
or call 800-247-9699

Book your hotel room with registration to guarantee your room rate!

Sheraton Dallas Hotel
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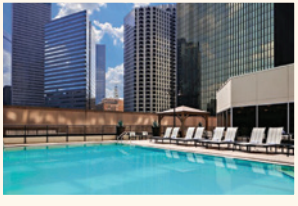
Dallas, TX 7520

Room Rate: $204 per night



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Conference registration rates:

Standard Rate
(Now – October 27)

- $599 Member
- $1099 Nonmember
- $799 Nonmember Physician

Late/Onsite Rate
(Starting October 28)

- $699 Member
- $1199 Nonmember
- $899 Nonmember Physician

Be sure to purchase your charity t-shirt to support Children of Fallen Patriots!

All monies go directly to the charity due to the generous support of Experien Health!

AAOE ANNUAL CONFERENCE Dallas

6602 E. 75th Street, Suite 112
Indianapolis, IN 46250-2866

1st Class Postage Here

AAOE continues to plan an in-person conference in Dallas with your safety in mind. All guidelines from the CDC, Texas, and Dallas will be followed.

Register Now!

aaoe.net/2021annualconference
or call 800-247-9699